

## **Investor Morning**

March 25th, 2025

# The Right Tech. The Right Time. The Right Execution.

#### **INSIG AI'S TECH JOURNEY**

- ⇒ Technology alone doesn't drive adoption
- ⇒ Timing and positioning are key

#### WHY 2025 IS DIFFERENT



### Our Solutions are rapidly becoming business-critical

- Becoming fundamental to decision-making, risk management, and compliance
- Clients are moving fast to integrate our solutions



### Insig AI has transformed

- Solving urgent client pain points → We listened & are now delivering
- Massive momentum → Clients, partners, and market forces
- Built for scale → The right tech, strategy, and team



### Market Pull is Here. Momentum is Real.

### **CLIENTS ARE MOVING FAST**



Accelerating Demand



Real-world use cases across finance, ESG, and beyond



Strategic Partnerships

### WE'VE STRENGTHENED OUR EXECUTION

- Leadership & Operational Expansion: Senior Business Advisor, Marketing Lead, Expert Sales Team
- **Optimised Go-To-Market:** Focused positioning, sharpened messaging, targeted outreach
  - Enhanced Demand Generation: LeadGen agency and data-driven marketing initiatives



## Strategic Partnerships & Evolving Engagement

SIGNALS OF THE SCALE OF GROWTH AHEAD



### A Major Financial Regulatory Body

Serious validation, placing Insig Al at forefront of Al-driven financial and regulatory intelligence



#### **Growing Engagement**

Expanding demand and market opportunities within ESG and beyond

Insig AI is primed to set the benchmark for AI-driven data solutions, revolutionising how businesses harness data, within the finance and ESG sectors, and beyond.



### Breakthrough AI, Real-World Products

### **OUR PROPRIETARY LLM Q&A CAPABILITY**

A Game-Changer for Al-Powered Data Solutions



Designed to rapidly extract precise insights from complex datasets



First use-case products: CSRD & IFRS tools – Solving critical compliance and reporting challenges





Limitless applications beyond Finance and ESG – Reshaping how businesses interact with data



## Core Principles of our Al-Powered Solutions

For AI to be commercially useful in an organisation, it must be:



**Scalable -** Cloud-based infrastructure, capable of systematically asking thousands of questions across vast datasets.



**Secure -** Direct control over data and processing, eliminating the risk of IP and sensitive information leaking into the open web.



Repeatable- Reliable, auditable models that consistently produce the same results.



**Future-proof -** Al-ready data, LLM agnostic, and operating system agnostic, ensuring long-term adaptability

#### AI MUST BE BUILT FOR BUSINESS

For AI, machine learning, and LLMs to be commercially viable, organisations must prioritise these principles so they can drive real, measurable business impact



### Your Al-Powered Data Solution



Shift in Sales Strategy - We focus on client pain points, not just products.



An industry bottleneck that can no longer be ignored - Firms are frustrated; partial solutions keep pushing them back to Excel.



Cloud-based infrastructure is now a competitive necessity - Organisations are recognising they must modernise now to stay competitive.



Bespoke, yet scalable - Seamlessly integrates with easy scalability.



Al Readiness Starts with Data Strategy - Firms are realising that successful Al integration requires structured, relational databases and not spreadsheets.



### Your AI-Powered ESG Solution



Making sense of ESG Complexity - Our Al transforms unstructured ESG data into structured, actionable intelligence.



**Built for a shifting landscape -** Regulations, frameworks, and politics keep changing; we're turning that volatility into our advantage.



**Automation without losing control -** Firms need automation but want control. Our Al delivers both.



**GenAl + ESG Expertise = Competitive Edge -** With a high-quality, traceable data pipeline, we've seamlessly integrated GenAl to automate ESG research.



**Market demand is here -** Firms recognise that Al-powered automation is becoming essential.



### The Opportunity is Now.

#### **KEY TAKEAWAYS**



Market demand is here - Al-driven solutions are becoming essential, not optional.



Insig AI is uniquely positioned – Bespoke, scalable solutions solving real, high-stakes challenges.



**Industry leaders are paying attention** – Strategic partnerships and growing engagements signal what's ahead.



We are just getting started – Our technology and solutions have the potential to change how businesses harness data across industries

#### THE PATH FORWARD



**Scaling up adoption –** Converting demand into long-term partnerships



**Executing with precision** – The right tech, the right time, the right team, & the right execution.



Staying ahead of the Al curve – Ensuring our clients lead in the Al-driven economy.



### **THANK YOU**

**OPEN FOR QUESTIONS** 



